

Message Text

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PAGE 01 STATE 020973
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FM SECSTATE WASHDC
TO AMEMBASSY MOSCOW IMMEDIATE

C O N F I D E N T I A L STATE 020973

E.O. 11652: N/A

TAGS: EEWT, UR, US

SUBJECT: BUSINESS FACILITATION MEETINGS

REF: MOSCOW 1010

1. WHILE WE AGREE THAT MANZHULO'S LEVEL WOULD BE THE MOST DESIRABLE FOR BUSINESS FACILITATION MEETINGS IN MOSCOW, FOR REASONS GIVEN REFTEL, WE CONSIDER THAT ZINOVYEV (WHOSE RANK, IN FACT, CORRESPONDS MORE CLOSELY TO THAT OF DEPUTY ASSIST-ANT SECRETARY REICH) WOULD BE ACCEPTABLE.

2. EMBASSY SHOULD THEREFORE TRY TO ARRANGE REGULAR BUSINESS FACILITATION MEETING WITH ZINOVYEV AT EARLIEST OPPORTUNITY, POINTING OUT: A) JOINT COMMERCIAL COMMISSION MINUTES CALLED FOR THESE MEETINGS "ON A REGULAR BASIS IN WASHINGTON AND MOSCOW;" (B) SINCE THEN, THERE HAVE BEEN FOUR MEETINGS IN WASHINGTON AND ONLY ONE IN MOSCOW; (C) THIS IMBALANCE IS NOT ACCEPTABLE; ESPECIALLY WHEN THE SOVIETS
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ADVISE US THAT CERTAIN MATTERS OF PARTICULAR INTEREST TO US - E.G. MULTIPLE ENTRY VISAS - SHOULD BE PURSUED IN MOSCOW MEETINGS AND NOT IN WASHINGTON; (D) WE WANT MEETINGS TO ALTERNATE, ROUGHLY ON A MONTHLY BASIS, E.G., ONE MONTH HERE, THE NEXT THERE; (E) WE WOULD LIKE MEETING W,TH ZINOVYEV TO TAKE PLACE BEFORE NEXT REICH-MKRTUMOV MEETING SCHEDULED FOR

FEBRUARY 7; (F) IF THIS IS NOT POSSIBLE REICH-MKRTUMOV MEETING WILL HAVE TO BE DELAYED.

3. FYI. WE INTEND TO POSTPONE REICH-MKRTUMOV MEETING FOR UP TO TWO WEEKS IF TIME IS NOT SET BY THE MIDDLE OF NEXT WEEK FOR A MEETING WITH ZINOVYEV. IN THAT EVENT, REICH WOULD EXPLAIN TO MKRTUMOV REASONS FOR DELAY ALONG LINES OF PARA 2 ABOVE. END FYI.

4. PLEASE PROVIDE US WITH A STATUS REPORT AS OF COB JANUARY 31.

5. YOU SHOULD NOT PLAN TO RAISE PNG CASES IN THIS CONTEXT UNTIL INSTRUCTIONS ARE PROVIDED. VANCE

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